

Three phases of Constructive Conflict **COMMUNICATION** ↓ 7/38/55 Rule



Understanding

Help me understand...

I can appreciate that...

I noticed [gap], what's really going on?

Is there anything else you'd like to share with me?..



Bridging the Gap

If I understand you correctly...

I see why you'd think that,,,



Mirror: repeat what they said.

Would you be willing to...



Solution Oriented

What do you need from me?

How can I best support you?

Assume the best!

Be present!!